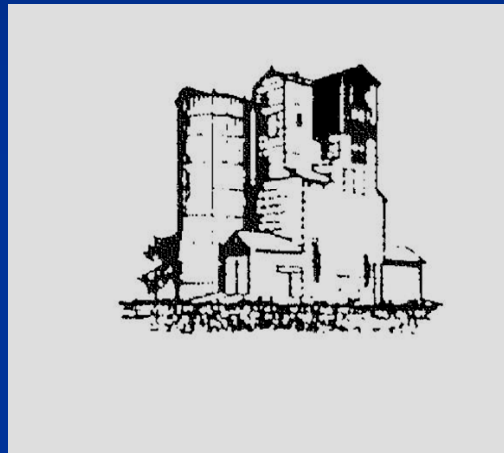


CARTERSVILLE ELEVATOR INC.



- INTRODUCTION 2009



Original Elevator Purchased by our parents Frank and Ann Weiner 1967

- ❑ Our business has grown to five locations in North Central Iowa.
- ❑ The business is still owned and operated by the Weiner family and their loyal employees.



Constructed Liquid Nitrogen Terminal on South Pierce Ave Mason City, Iowa 1990



- Liquid Storage Capacity
3,000,000
Gallons
- Rail Unloading
Rate 250 Tons
per Hour
- Truck Loading
Rate 9
Minutes per
Truck – 3
Load Bays



Constructed New Storage and Suspension Production Facility South Side of Mason City, Iowa 1996



- Liquid Storage Capacity 3.85 Million Gallons
- Dry Soluble Potash Storage 3800 Tons
- Bulk Chemical Storage 40,000 Gallons
- 4 Automated Blenders with Production Capacity of 600 Finished tons per Hour
- 30,000 Gallons Overhead Truck Load out Under Roof



This is a list of our current services and products offered.

- GRAIN – Merchandising * Drying * Storage
- PETROLEUM - Diesel * Gas * Ethanol * Lubricants * Tank Truck & Transport Bulk Delivery * Cardtrol
- TRANSPORTATION - Grain * Dry Bulk * Hopper, End Dump, Liquid Tanker, & Van
- BULK & PACKAGE HANDLING - Road Salt * Ag Lime, Dry & Liquid Products Storage and Transfer * Freight Storage and Transfer
- AGRONOMY - Full Service with Consulting * All Crop Nutrients in Fluid or Suspension Form * Crop Protection Chemicals & Seed * Flotation, Post Emerge, Sub Surface Banded, and Ag Lime, Applications

WE PROVIDE APPLICATION OF CROP NUTREINTS ALL FLUID OR SUSPENSION BLENDS





- We have a substantial amount of storage for products as our spring planting seasons are very short and seem to become faster every year.
- Most years storage is economically beneficial although this year not so much.
- Like a lot of retailers in our area this is a year you can tend to get a little upside down !

A LITTLE UPSIDE DOWN !



- NOW MORE THAN EVER WE NEED TO SELL THE EFFICIENCY AND BENEFITS OF THE LIQUID PROGRAM.
- WE CAN EVEN PROVIDE AN EXAMPLE OF OUR ATTEMPT TO SQUEEZE EVERY DROP OUT TO GET THEM THE MOST FOR THEIR FERTILIZER DOLLAR!!

SQUEEZE !



THANK YOU

